

How

Do

You

Relate?



How Do You Relate?

EXERCISE

- Answer as who you are now, not who you were in the past, or how you wish you were.
- Have pen or pencil and paper ready.
- This is a real test given by the Human Relations Dept. at many of the major corporations today. It helps them get better insight concerning their employees and prospective employees.



How Do You Relate?

1. When do you feel at your best?

a) in the morning

b) during the afternoon and early evening

c) late at night



How Do You Relate?

2. You usually walk.....

- a) fairly fast, with long steps
- b) fairly fast, with little steps
- c) less fast head up, looking the world in the face
- d) less fast, head down
- e) very slowly



How Do You Relate?

3. When talking to people, you...

- a) stand with your arms folded
- b) have your hands clasped
- c) have one or both your hands on your hips or in pockets
- d) touch or push the person to whom you are talking
- e) play with your ear, touch your chin or smooth your hair



How Do You Relate?

4. When relaxing, you sit with...

- a) your knees bent with your legs neatly side by side
- b) your legs crossed
- c) your legs stretched out or straight
- d) one leg curled under you



How Do You Relate?

5. When something really amuses you, You react with...

- a) a big appreciated laugh
- b) a laugh, but not a loud one
- c) a quiet chuckle
- d) a sheepish smile



How Do You Relate?

6. When you go to a party or social gathering, you...

a) make a loud entrance so everyone notices you

b) make a quiet entrance, looking around for someone you know

c) make the quietest entrance, trying to stay unnoticed



How Do You Relate?

7. When you're working or concentrating very hard, and you're interrupted, you...

a) welcome the break

b) feel extremely irritated

c) vary between these two extremes



How Do You Relate?

8. Which of the following colors do you like most?

a) Red or orange b) black

c) yellow or light blue d) green

e) dark blue or purple f) white

g) brown or gray



How Do You Relate?

9. When you are in bed at night, in those last few moments before going to sleep, you lie...

- a) stretched out on your back
- b) stretched out face down on your stomach
- c) on your side, slightly curled
- d) with your head on one arm
- e) with your head under the covers



How Do You Relate?

10. You often dream that you are...

- a) falling
- b) fighting or struggling
- c) searching for something or somebody
- d) flying or floating
- e) you usually have dreamless sleep
- f) your dreams are always pleasant



How Do You Relate?

POINTS:

1. (a) 2 (b) 4 (c) 6

2. (a) 6 (b) 4 (c) 7 (d) 2 (e) 1

3. (a) 4 (b) 2 (c) 5 (d) 7 (e) 6

4. (a) 4 (b) 6 (c) 2 (d) 1

5. (a) 6 (b) 4 (c) 3 (d) 5 (e) 2



How Do You Relate?

cont..

6. (a) 6 (b) 4 (c) 2

7. (a) 6 (b) 2 (c) 4

8. (a) 6 (b) 7 (c) 5 (d) 4 (e) 3 (f) 2 (g) 1

9. (a) 7 (b) 6 (c) 4 (d) 2 (e) 1

10. (a) 4 (b) 2 (c) 3 (d) 5 (e) 6 (f) 1



**Now add up
the total
number of
points.**



OVER 60 POINTS

Others see you as someone they should "handle with care."

You're seen as vain, self-centered and one who is extremely domineering.

Others may admire you, wishing they could be more like you, but don't always trust you, hesitating to become too deeply involved with you.



51 TO 60 POINTS

Others see you as an exciting, highly volatile, rather impulsive personality; a natural leader, one who's quick to make decisions, though not always the right ones.

They see you as bold and adventuresome, someone who will try anything once; someone who takes chances and enjoys an adventure.

They enjoy being in your company because of the excitement you radiate.



41 TO 50 POINTS

Others see you as fresh, lively, charming, amusing, practical and always interesting; someone who's constantly in the center of attention, but sufficiently well-balanced not to let it go to their head.

They also see you as kind, considerate, and understanding; someone who'll always cheer them up and help them out.



31 TO 40 POINTS

Others see you as sensible, cautious, careful and practical.

They see you as clever, gifted, or talented, but modest. Not a person who makes friends too quickly or easily, but someone who's extremely loyal to friends you do make and who expects the same loyalty in return.

Those who really get to know you realize it takes a lot to shake your trust in your friends, but equally that it takes you a long time to get over it if that trust is ever broken.



21 TO 30 POINTS

Your friends see you as painstaking and fussy.

They see you as very cautious, extremely careful, a slow and steady plodder. It would really surprise them if you ever did something impulsively or on the spur of the moment, expecting you to examine everything carefully from every angle and then usually decide against it.

They think this reaction is caused partly by your careful nature.



UNDER 21 POINTS

People think you are shy, nervous, and indecisive, someone who needs looking after, who always wants someone else to make the decisions and who doesn't want to get involved with anyone or anything!

They see you as a worrier who always sees problems that don't exist.

Some people think you're boring. Only those who know you well know that you aren't.

